karlson
print less. do more

why we're different

For over 15 years we've specialised in creating and managing bespoke print and document services for mid to large sized organisations.

our way - devices are 'business assets'

wider workplace technology and data integration

integrated print and document management

print management

the traditional way

less hardware

volume reduction

ITIL service Prince 2 based

contract transparency, flexibility & partnership

service automation, integration with legacy customer systems

end user satisfaction / experience based

incumbent and / or new IT support process integration

continuous improvement focus

document workflow & automation

external & internal print consolidation

we do all of this for you

less hardware

We don't focus on what we want to sell to you, we focus on what is right for your business. We don't think in terms of 'print assets' but instead 'business assets', which allow you to save money and make the business more productive

volume reduction

We are 100% focused on helping you reduce the volume of priniting in your business. Using both secure and document automation technologies we can reduce waste and unlock free money by reducing the cost of ink on paper

ITIL service Prince 2 based

We are accredited in the leading industry standards and project management approaches. Simple and highly effective we take our customers on a print less do more journey to achieve the best paper-lite processes within their business. Low risk becuase of the truly partnership approach we take, all our solutions and customer relationships are defined by a focus on long term progress and continuous service improvement

contract transparency, flexibility & partnership

Our contracts are focused on employee satisfaction and long term improvements. From the ourset of our business, we moved away from the traditional copier/print services device-centric contracts. We champion agreements that are flexible, partnerhip led and mutually beneficial

service automation, integration with legacy customer systems

Our ground breaking print less do more service dashboards allow customers to 'see more' real-time print and document data than ever before. Enabling informed process and investment improvements on an on-going basis

end user satisfaction / experience based

Our print less do more mindset helps us be 100% focused on customer outcomes. We find that the more satisfied, supported and heard your employees are, the more successful the process improvements

incumbent and / or new IT support process integration

We're part of a network of world-class IT experts; we can become an integral part of your IT managed services provision, leading on print processes while factoring in the IT structure and support services around them

continuous improvement focus

We champion paper-lite journeys where we continue to generate joint improvement on processes and commercials throughout the partnership

document workflow & automation

We see so many benefits in tracing the document and information workflow within key business departments. Whether finance, HR, legal or marketing - the opportunities for automation and reduced printing are many and can increase overall business agility

external & internal print consolidation

Our print less do more strategy often helps breaks down department silos. For example, if Marketing coordinaties production/external print needs, and IT takes care of internal print - we will work with both to optimise investments and streamline key processes

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